Soteria Home Health Agency, Inc. and its dba Soteria Whole Health have been serving Los Angeles County patients for over 14 years. We are expanding our clinical home patient care to provide our patients with whole person care. CalAIM is a new program that parallels our whole person focus, and we have multiple contracts to provide our patients with this enhanced level of care.

Recent independent surveys with our patients show a rating of 96% in excellence of our patient care. We are proud of this recognition and we are striving to continue that excellence across our entire service areas.

This will require hiring people who are passionate about caring for individuals and families, many of which are underserved by traditional health care. We are looking for a rising star in the healthcare field!

If that person is you, let’s get together!!

The Vice President/General Manager (VP/GM) for CalAIM Services will be responsible for the overall strategic direction, operational management, and financial performance of CalAIM (California Advancing and Innovating Medi-Cal) services. This executive leader will drive the development and implementation of comprehensive care management programs to improve health outcomes for Medi-Cal beneficiaries while ensuring compliance with state and federal regulations. The VP/GM will work closely with internal and external stakeholders, including managed care plans, other healthcare providers, government agencies, and community organizations, to foster collaborations that enhance service delivery and member satisfaction.

**Key Responsibilities:**

1. **Strategic Leadership:**
   * Develop and implement a strategic approach for CalAIM services that aligns with Soteria Whole Health’s mission and goals.
   * Drive innovation in care management and service delivery to improve health outcomes for Medi-Cal beneficiaries.
   * Stay apprised of and influence both policy and financial opportunities.
2. **Operational Management:**
   * In collaboration with our CalAIM Directors, oversee day-to-day operations of CalAIM services, ensuring efficient and effective service delivery.
   * Implement, monitor, and adapt key performance and impact metrics to ensure high-quality care and operational excellence.
   * Lead continuous improvement initiatives to optimize processes and enhance service delivery.
   * Lead outreach, ECM, CS, and CHW teams within the CalAIM Services Division.
3. **Financial Oversight:**
   * Develop and manage budgets for CalAIM services, ensuring financial sustainability and accountability.
   * Identify and pursue funding opportunities and partnerships to support program initiatives.
   * Conduct financial analysis and reporting to guide decision-making and strategic planning.
4. **Stakeholder Engagement:**
   * Build strong relationships with internal and external healthcare providers, government agencies, community organizations, and key stakeholders.
   * Advocate for the needs and interests of Medi-Cal beneficiaries within the organization and the broader healthcare community.
   * Represent the organization at industry conferences, meetings, and other events.
5. **Team Leadership:**
   * Lead, mentor, and develop a high-performing team of professionals dedicated to CalAIM services and populations, including ECM, BH and CS Directors and their staff dedicated to all Populations of Focus needing Enhanced Care Management, all Community Supports, Community Health Workers, and other new and aligned Medi-Cal benefits.
   * Foster a passion, collaboration, accountability, and continuous learning culture.
   * Build a culture that thrives on growth for the company and individuals.
   * Ensure staff are trained and knowledgeable about regulations, policies, and best practices of specific CalAIM programs and aligned services.
   * Identify personnel gaps and lead recruiting efforts to remediate them.
6. **Compliance and Risk Management:**
   * Ensure compliance with all state and federal regulations related to CalAIM services.
   * Develop and implement risk management strategies to mitigate potential issues.
   * Stay informed about healthcare policy and regulation changes that may impact CalAIM services.

**Qualifications:**

* Bachelor’s degree in healthcare administration, Business Administration, Public Health, or a related field; Master's degree preferred.
  + Educational qualifications are flexible, depending on specific knowledge of CalAIM and experience growing thriving organizations.
* Minimum of 10 years of experience in healthcare management, with at least 5 years in a senior leadership role.
* Demonstrated experience managing complex healthcare programs and services, preferably within Medi-Cal and focused on high-risk populations and/or social drivers of health.
* Strong knowledge of state and federal healthcare regulations and policies, particularly those related to CalAIM.
* Proven strategic planning, financial management, and operational oversight track record.
* Excellent communication, interpersonal, and leadership skills.
* Ability to build and maintain effective relationships with diverse stakeholders.
* Commitment to improving health outcomes for underserved populations.

**Competencies:**

* Leadership and Team Development
* Operational Excellence
* Strategic Thinking
* Innovation and Change Management
* Financial Acumen
* Stakeholder Management
* Compliance and Risk Management